

Using A 3 Way Call To Connect A Prospect To Your Upline Support Business Partner.

There are 3 types of people you will be dealing with.

- * Those You Look Up To.**
- * Those That Are Just Like You.**
- * Those That Look Up To You.**

Here is a script for each type of person.

Those You Look Up To.

"I've just been introduced to some very successful people who are expanding a Technology Company locally, which is endorsed by Donald Trump. They are looking for successful business minded people. I really respect your opinion, and was hoping I could introduce you to them over the phone. This individual is heading up the expansion in this area."

BE EXTREMELY CONFIDENT IN YOUR APPROACH.

Those That Are Just Like You.

"Listen! I just found something that you and I could do to make some great extra money together! I want to put you on the phone with a guy/gal that really understands this program; I just got involved with them. He/She is having incredible success with this program.

BE EXCITED, IF YOU'RE NOT EXCITED THEY WON'T BE EITHER

Those That Look Up To You.

"You know I'm always looking for additional ways to make extra income. Well I found another great way. I want to put you on the phone with someone who is coaching me on how to add another stream of income to my life. I need you to take a couple minutes right now and let me get him/her on the phone to talk to you about this. It's incredible "

BE CONFIDENT & URGENT ABOUT GETTING THEM ON THE PHONE CALL

If your prospect asks questions just say

"That's why I wanted to put you on this call, because he/she has all the information. I don't want to miss inform YOU about the program.

It's Great!